

## Regional Strategic Account Manager/ Atlanta and Phoenix

Novasys Medical is dedicated to the development of innovative therapies in women's health. Our Company has developed a non-surgical approach to treat stress urinary incontinence (SUI), for the millions of women who experience this common problem.

If you have experience with direct sales of non-invasive devices in the Urology or Gynecology sector, and have a well-developed understanding of solution selling by effectively differentiating value through insightful, creative and assertive thinking, you should consider this exciting opportunity. Our Regional Strategic Account Manager will have responsibility for identifying prospects and converting them to customers, as well as managing and growing established accounts. The RSAM must have the proven ability to establish and maintain solid business relationships with all key contacts, such as doctors, staff and other health care providers within the defined geographic area.

### Responsibilities:

- Meet or exceed sales objectives
- Consistently exhibit a high level of proficiency and expertise in discussing and demonstrating the company's product
- Complete all administrative duties in a timely fashion

### Requirements:

- Track record of successful sales experience in medical devices, preferably in Urology or Gynecology
- Excellent communication, planning, organizational, and problem-solving skills
- Strong sales/business development skills
- Bachelor's degree required
- Travel is required

Please respond to [recruiting@novasysmedical.com](mailto:recruiting@novasysmedical.com)